CONVERGENEXT
NATIONAL SALES MEETING 2022

WELCOME

Hello Team,

As we begin an exciting new year, I'd like to welcome you all to another Converge National Sales Meeting! With the trials and unknowns of the last two years, I remain amazed at the determination, perseverance, creative thinking, and teamwork I've seen from our employees at Converge and our partners. It's been both challenging and rewarding to overcome so many obstacles and to see the results our team produced in 2021. I am so thankful we are now able to safely gather together again to connect and collaborate in preparation for another great year.

ConvergeNEXT is designed to enable our teams for growth, to build on the strength of our strategic partners, and give us time to engage with our peers across the globe. This NSM is also a chance for us to discuss business strategies and ever-changing trends in an effort to continue expanding our solution capabilities to best serve our clients. Finally, this is a unique opportunity for us to further connect and deepen relationships with our Converge team members and partners.

Thank you to the Converge team, our partners, and all who have contributed to our success thus far. Your ongoing support is appreciated, and we look forward to the triumphs 2022 will bring!

Greg Berard

President, North America
Converge Technology Solutions Corp.

EVENT SCHEDULE

SUNDAY 30

WELCOME RECEPTION	6:00PM - 9:00PM

MONDAY 31

BREAKFAST (BUFFET)	6:30AM - 8:00AM
STATE OF THE UNION	8:00AM - 8:30AM
2022 GO TO MARKET	8:30AM - 9:30AM
BREAK	9:30AM - 9:45AM
MOTIVATIONAL SPEAKER	9:45AM - 10:45AM
IBM & GOOGLE	10:45AM - 11:45AM
LUNCH & AWARDS	11:45AM - 1:00PM
BREAK	1:00PM - 1:15PM
BREAKOUT SESSION 1	1:15PM - 1:55PM
BREAKOUT SESSION 2	2:00PM - 2:40PM
BREAKOUT SESSION 3	2:45PM - 3:25PM
BREAK	3:30PM - 4:00PM
PARTNER SUMMIT	4:00PM - 6:00PM
SHUTTLE TO EPCOT	6:00PM - 6:30PM
EPCOT & DINNER	6:30PM - 10:00PM
MIDNIGHT SNACK PICKUP	10:00PM - 11:00PM

TUESDAY 1

BREAKFAST (BUFFET)	7:00AM - 8:30AM
ARCTIC WOLF & HPE	8:30AM - 9:30AM
BREAK	9:30AM - 9:45AM
BREAKOUT SESSION 1	9:45AM - 10:25AM
BREAKOUT SESSION 2	10:30AM - 11:10AM
BREAKOUT SESSION 3	11:15AM - 11:55AM
LUNCH & WRAP-UP	12:00PM - 1:15PM
SHUTTLES BEGIN FROM HOTEL	2:00PM

GUEST SPEAKERS

DANIEL HERNANDEZ

IBM ANALYTICS

BRON HASTINGS

GOOGLE

KEVIN JOHNSON

MOTIVATIONAL SPEAKER

STEVE WHEELER

ARCTIC WOLF

LESLIE MAHER

HPE

CONVERGE SPEAKERS

ADVANCED ANALYTICS

BRENDAN AUSTIN
Technical Leader, Financial and Operational Performance Management

RICH CHESTER
Technical Leader, Business Intelligence

DR. JONATHAN GOUGH
Technical Leader, AI / ML

LIZ HERRERA
Technical Leader, Presales

SCOTT HOPKINS
VP, Analytics

DAVID PACIFIC
Technical Leader, Data and Architecture

CLOUD

ROCHELLE MANNS
VP, Cloud Platforms

ANDREW TENAGLIA
VP, Hybrid Cloud

PHIL TURNER
VP, Solution Architecture

CYBERSECURITY

SEAN COLICCHIO
Technical Leader, Cybersecurity

BRIAN DIPAOLO
Delivery Leader, Cybersecurity

JOHN MCCAVANAGH
Sales Leader, Cybersecurity

DIGITAL INFRASTRUCTURE

ROB BATES
Delivery Leader, CAN

DAVID CORWIN
Delivery Leader, US

STEVE GARNJOBST
Solution Architect

BRIAN INGRAM
Solution Architect

DARREN LIVINGSTON
Solution Architect Leader, CAN

VICTOR MARTINO
Solution Architect Leader, US

EXECUTIVE BRIEFINGS

GREG BERARD
President, Converge NA

CHRIS HENRY
Regional Sales Leader, Central

DAVID LUFTIG
EVP, SW and Solutions, NA

MANAGED SERVICES

KEVIN DIAZ
Sales Leader, Managed Services

MICHAEL HEUBERGER
Global Leader, Managed Services

DENNIS REIF
MSP Portfolio Leader

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